



Your Reliable and Devoted Advisor

Capture Your Competitive Edge with MT Solutions

Why MT Consulting?

- Successful business outcomes are only achieved through effective strategic planning, strong financial support and delegated talent who continuously strive for operational excellence, managing risks and balancing compliance with effectiveness.
- Our offer is to be your independent and trusted advisor to help you drive improvement in the organization, reduce the burden upon your management and employees, and bring experiences and methods with a risk balanced approach. We focus on assisting in brand export seeking international scale, enhancing operational effectiveness and realigning processes, structures, controls and functions with your business objectives.
- Our professional team has 30+ years of management experience covering more than 20 companies from start-up companies to regional groups, such as:
 - Yung's Enterprise Yung's Investment Fund, specialize in property, energy and impacttTech
 - Superstar Group F&B / Food and Chinese Restaurant
 - Pylon International Power electronic device manufacturer and distributor
 - AppoTech Semiconductor design and distributor
 - EPC Solutions Building Information Management (BIM) software platform
 - Simbury AI Semiconductor design and chips developer
 - Healthy-Bird Tech Phytopharmaceutical solutions for combating mitochondrial dysfunction diseases
 - Halo Energy EV Charging turnkey solution, service provider and CPO



MT Consulting

Scope of Services

❖ **Capital Raising**

- ✓ Long term capital raising strategy
- ✓ Assist to raise capital through private equity or loan financing or other vehicles
- ✓ Rules and Regulations Compliance

❖ **Gap Analysis**

- ✓ Financial analysis for improvement of business performance
- ✓ Strategic Planning
- ✓ Give advice on business set up, risks protection, tax effective structure and contractual safeguards
- ✓ Lead in ERP and BI system set-up and implementation

❖ **Restructuring and Integrations**

- ✓ Plan and lead corporate restructuring program
- ✓ Supervise work out for distressed organization
- ✓ Internal Control and Risk Management Consulting
- ✓ Training for Directors

❖ **Business Combinations**

- ✓ M&A Negotiations
- ✓ Joint Venture and Partnership Negotiations



Company Leadership

Principal Consultant



Edward Lau, 30+ years of corporate financial management experience. I have a proven track record in guiding sizable global and regional businesses through various stages including start-ups, turnarounds, and IPOs. My expertise spans across sectors such as technology, green energy, F&B, and manufacturing, consistently delivering financial strategies that drive growth, enhance efficiency, and increase shareholder value. As a Fellow of the Chartered Association of Certified Accountants and a qualified CPA, I bring not only financial acumen but also a strategic mindset to the table, along with a robust business network in the Asia Pacific. My strategic leadership in M&A, pre-IPO restructuring, and capital distribution has been pivotal in scaling operations, negotiating significant partnerships, and leading cross-functional teams towards achieving corporate objectives.



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MT BUSINESS SOLUTIONS

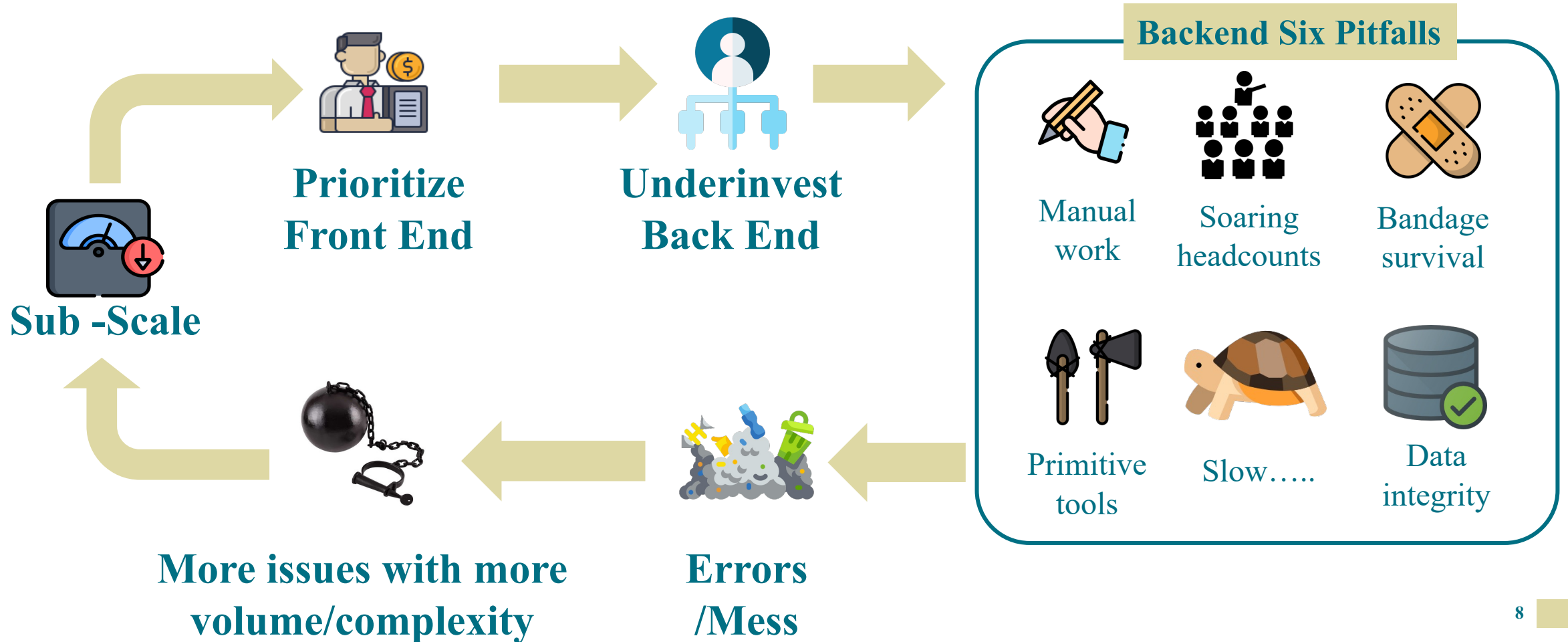
**Trusted Insourcing and
Outsourcing Business Partner**

OUR MISSION

*Enable Big Step-Up
by removing
inefficiencies, messes and gaps
in the backend with a
Small Investment*



BREAK THE VICIOUS CYCLE FOR Sub-scale Product/Service companies



OUR OFFERING IS SIMPLE AND FLEXIBLE

**One
insourced
/outsourced
back-end
SaaS
Services**

**A fixed
percent of
revenue or on
a time and
material
basis,
whichever
the higher**

**Tailored
engagement
to revamp
your back-end**

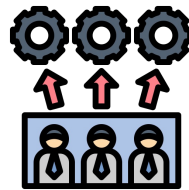
MT BUSINESS SOLUTIONS

SERVICE OFFERINGS



Act as a Step Up Coach offers “**Solutions as a Service**” with outsourcing, insourcing and resourcing

A Step Up Coach



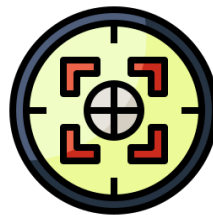
Outsourcing processing

- Consolidate to get scale
- Revamp and streamline processes
- Automate to support scale
- Improve efficiency and cut costs



Insourcing capability

- Insourcing Corporate and Financial Consulting
 - CFO office
 - Corporate Development office
 - Capital management



Resourcing solutions

- Strategic consulting
- Internal resources prioritization
- Sourcing external solutions

BUSINESS MODEL

MT Business Solutions (MBS) business model is to provide corporate strategic planning, financial consulting, and business process outsourcing - back-office services to manage, optimize, measure and monitor the business performance for clients with expert financial knowledge when and as client need it.

Insourcing Financial consulting and strategic planning:

- Strategic planning is for service relating to corporate development, fund raising and development of financing solutions, and pre-ipo preparation.
- Financial consulting is for service with the aim of improving business performance;

These services are charged on time and material basis.

Outsourcing back-office services: This back-office SaaS services include

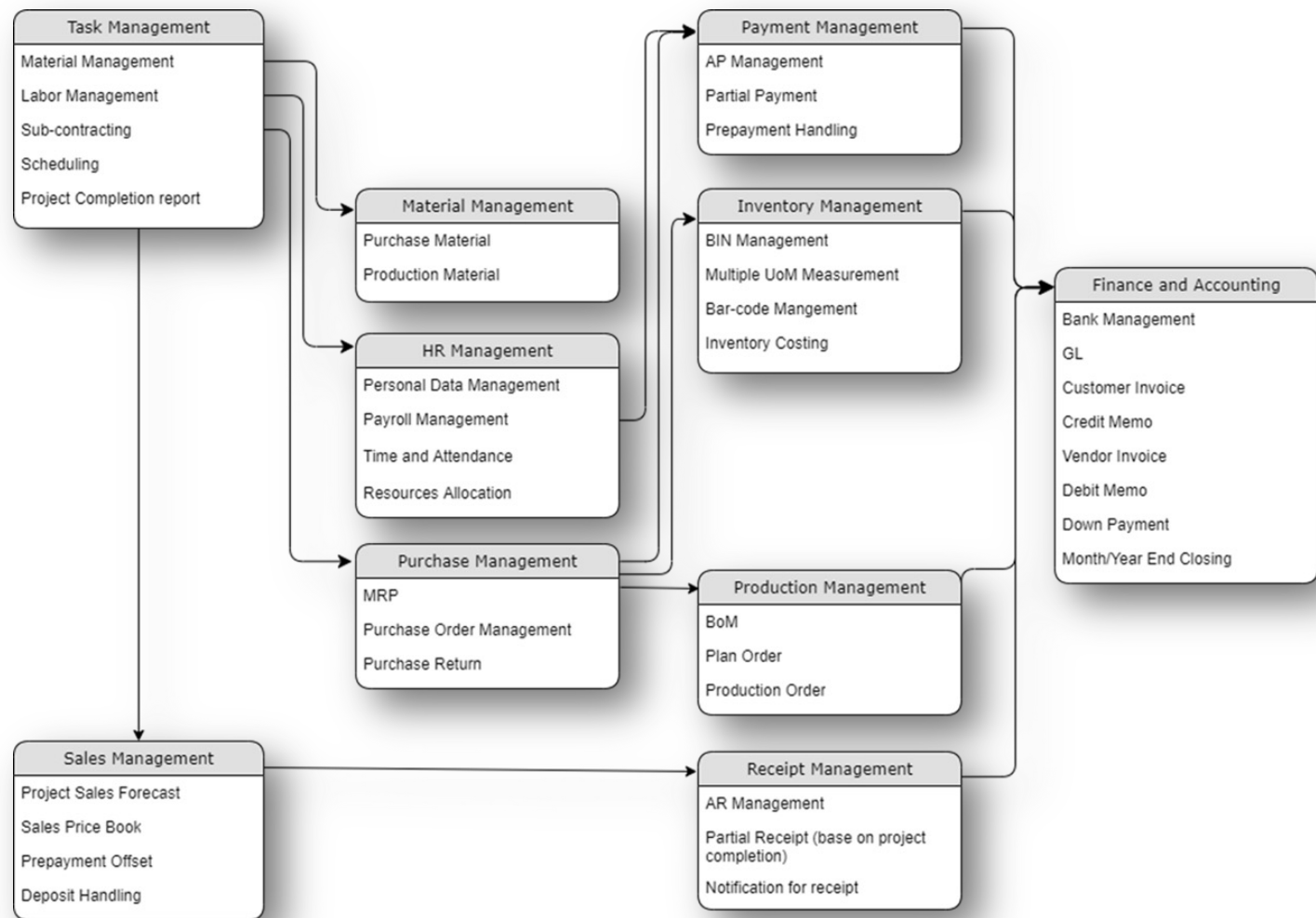
- Finance and accounting (implementation of a ERP for real-time financial reporting)
- IT (implementation of a ERP business process solutions)
- Commercial and legal support

The full suite of services is charged on a fixed percent of revenue or on a time and material basis, whichever the higher.

The agreement will take the form of a series of bilateral agreements between the company and each client, and incorporating a set of standard terms. Each agreement will be on similar terms and will include an "allocation key" to allocate centrally incurred costs between the multiple service receipts.

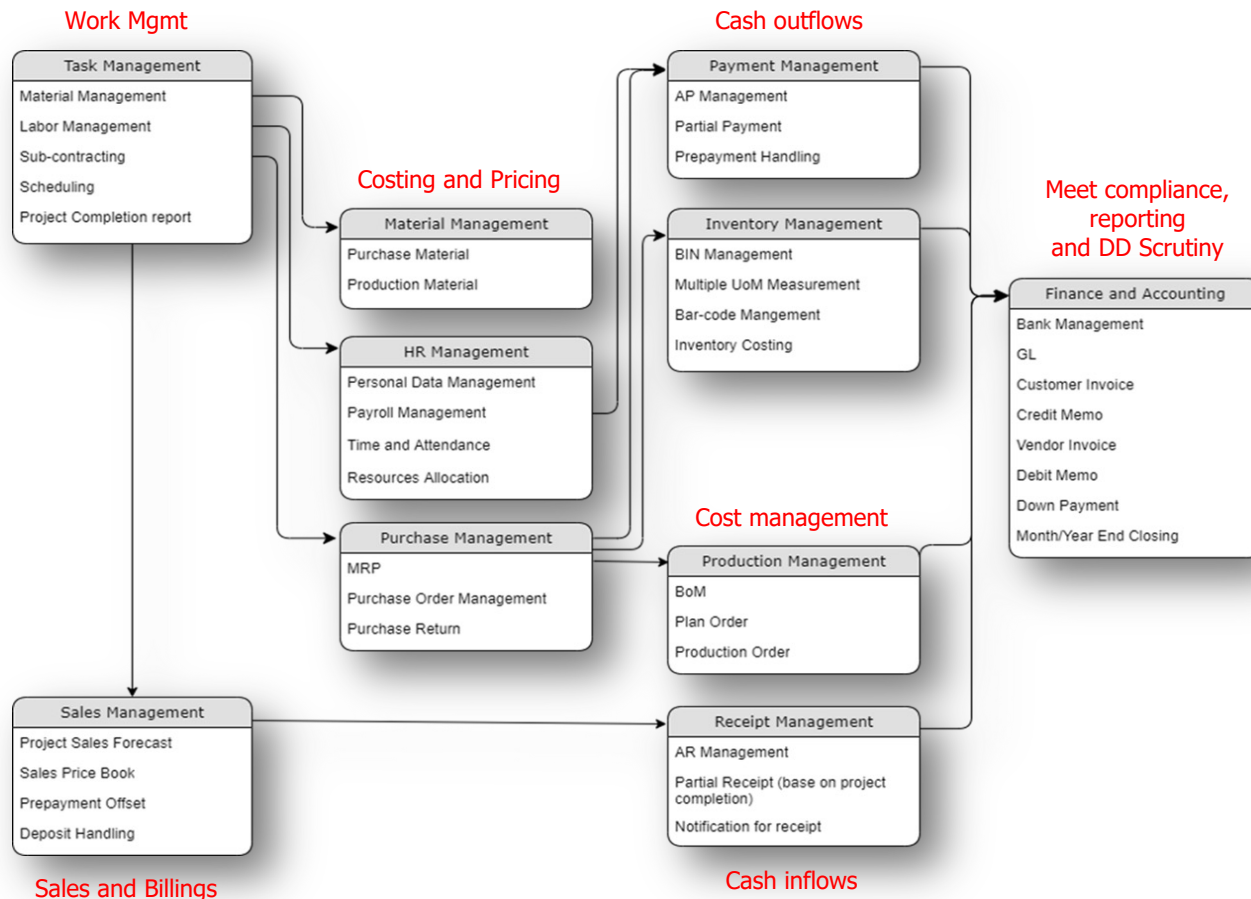
OUTSOURCING BACKOFFICE SaaS SERVICES

MT Business Solutions (MBS) business model is to provide corporate strategic planning, financial consulting, and business process outsourcing - back-office services to manage, optimize, measure and monitor the business performance for clients with expert financial knowledge when and as client need it.



Assist new product/service companies to fix back end and articulate growth plan

Fixing the Basic Hygiene – SAAS Model



Aligning with Future Step Up—corporate planning



**Future
business
strategy and
planning**



Focus on front-end without back-end concerns

AIMED AT :-

- Shift release back-end resources towards front-end
- Get scale of economies in back-end
- Improve margins and bottom line profit
- Streamline and simplify processes
- Increase management's responsiveness to the changing business environment
- Manage corporate and business risk
- Transform finance and back office operating model
- Sharpening performance management framework

Our Services and Charges

Services	Consulting Fee (Monthly)
✓ Monthly Guidance and Advice focusing on : • Strategic Planning and Review • Profitability Improvements • Working Capital Management Improvements ✓ Outsourcing Backoffice SaaS Services • Business Process Outsourcing • Finance and Accounting Outsourcing Optional: ✓ Specific Project: • Strategy Implementation • Exit and Succession Planning • Fund Raising • Organizational Structure • Mergers, Acquisitions and Takeover • Sounding Board • Shareholding Structure/Changes in Key Personnel	HK\$6K per man day x number of days to be agreed A fixed percent of revenue or on a time and material basis, whichever the higher To be determined



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MT BUSINESS SOLUTIONS

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